



APPENDIX 4E (RULE 4.3A)

PRELIMINARY FINAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2021

31 DECEMBER 2021 RESULTS FOR ANNOUNCEMENT TO THE MARKET

(All comparisons to year ended 31 December 2020)

	\$USD	up/down	% movement
Revenue from ordinary activities	\$1,960,265	up	17.25%
Loss after tax from ordinary activities attributable to members	(\$10,046,481)	down	24.90%
Loss after tax attributable to members	(\$10,046,481)	down	24.90%

Dividend information

	Amount per security \$USD	Franked amount per security \$USD	Tax rate for franking credit
Interim dividend	Nil	Nil	N/A
Previous corresponding dividend	Nil	Nil	N/A

Net tangible asset backing

	31 Dec 2021 \$USD	31 Dec 2020 \$USD
Net tangible asset per share of common stock	\$0.401	\$0.534
Net tangible asset per CDI	\$0.200	\$0.267

- **Annual financial results:** This report is based on the accompanying consolidated 2021 Financial Statements which have been audited by Baker Tilly US, LLP with the Independent Auditor's Report included in the 2021 Financial Statements.
- **Changes in control over entities:** There were no entities over which control has been gained or lost during 2021.
- **Details of dividends and dividend reinvestment plans:** No dividends have been declared or proposed.
- **Details of associates or joint ventures:** N/A
- **Set of accounting standards used in compiling the report:** The audited consolidated financial statement have been prepared in accordance with accounting principles generally accepted in the U.S. (US GAAP) and are denominated in U.S. dollars.
- **Details of audit disputes or audit qualification:** The financial report has been audited and an unqualified opinion has been issued with an Emphasis of Matter in relation to Going Concern.

A commentary on the results for the period:

Throughout 2021, hospitals slowly returned to pre-pandemic procedure volumes and re-focused on cost efficiencies and broader health concerns beyond COVID. Osprey's strong sales figures come despite a resurgence of the COVID Omicron variant, and the successful execution of Osprey's global strategy has allowed the Company to remain resilient in the face of new variants.

Total revenue for the year were up 17% with 2021 revenues of US\$1,960,265 compared to US\$1,671,868 for the previous corresponding period.

In response to COVID, Osprey continued a cost-reduction strategy resulting in total operating expenses for the year of US\$13,155,438, compared to US\$13,837,011 for the previous corresponding period, or a decrease of 5%. The net loss for the year decreased 33% to US\$10,046,481 compared to US\$13,378,070 for the previous corresponding period. The US Paycheck Protection Program Loans were both forgiven in 2021 for a total of \$2.4M.

The Company had cash and cash equivalents of US\$5,386,483 at 31 December 2021 compared to US\$5,787,030 at 31 December 2020. The Company did conduct a capital raise during the year, net funding of US\$10,265,807 was received. In February 2021, the Company has received a second loan of US\$1.1M from the US Paycheck Protection Program, which has subsequently been fully forgiven.

In September 2021, Osprey completed a 100:1 stock consolidation with the main purpose being to align the Company's share price with its listed peers, reduce volatility, and to appeal to more institutional investors.

The Company operated in one segment only during the period and there were no returns to shareholders or share buy backs.

During 2022, Osprey is evaluating multiple alternatives to secure the capital to fund the required growth goals of the Company.

Please refer to our audited consolidated financial statements, with accompanying notes, which are attached hereto.

Annual Meeting of Stockholders

The Annual Meeting of stockholders will be held as a virtual meeting on Thursday, 2 June 2022 at 10.00am Australian Eastern Standard Time (Wednesday, 1 June 2022 at 7.00pm U.S. Central Time).

The online meeting will allow securityholders to view and listen to the meeting presentation and ask questions in real-time. Further details regarding the 2022 Annual Meeting will be provided in a separate Notice of Meeting, which will be provided to securityholders closer to the date of the meeting. The Notice of Meeting will also be available on the ASX Market Announcements Platform and the Company's website (www.ospreymed.com).

OSPREY MEDICAL, INC. AND SUBSIDIARY
Minnetonka, Minnesota

CONSOLIDATED FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the Years Ended December 31, 2021 and 2020

OSPREY MEDICAL, INC. AND SUBSIDIARY

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INDEPENDENT AUDITORS' REPORT

Board of Directors, Audit Committee and Shareholders
Osprey Medical, Inc. and Subsidiary
Minnetonka, Minnesota
and
Level 13, 41 Exhibition Street
Melbourne, Victoria 3000, Australia
ARBN: 152 854 923

Opinion

We have audited the consolidated financial statements of Osprey Medical, Inc. and Subsidiary, which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of operations, shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Osprey Medical, Inc. and Subsidiary as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Osprey Medical, Inc. and Subsidiary and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Substantial Doubt about the Company's Ability to Continue as a Going Concern

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the consolidated financial statements, the Company has suffered recurring losses from operations, has an accumulated deficit and does not have adequate liquidity to fund operations, and has stated that substantial doubt exists about the Company's ability to continue as a going concern. Management's evaluation of the events and conditions and management's plans regarding those matters also are described in Note 2. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

OSPREY MEDICAL, INC. AND SUBSIDIARY

INDEPENDENT AUDITORS' REPORT

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Osprey Medical, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Osprey Medical, Inc and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Osprey Medical, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.



Minneapolis, Minnesota
February 25, 2022

OSPREY MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS As of December 31, 2021 and 2020

ASSETS		
	2021	2020
CURRENT ASSETS		
Cash and cash equivalents	\$ 5,386,483	\$ 5,787,030
Accounts receivable, net	197,774	183,039
Prepaid expenses	99,563	129,637
Inventories	684,236	827,040
Total Current Assets	6,368,056	6,926,746
PROPERTY AND EQUIPMENT		
Office and computer equipment	587,934	533,942
Laboratory equipment	1,444,837	1,374,956
Furniture and fixtures	46,103	46,103
Leasehold improvements	212,635	212,635
Less: Accumulated depreciation	(1,832,338)	(1,555,040)
Net Property and Equipment	459,171	612,596
OTHER ASSETS		
Intangible assets, net of accumulated amortization of \$181,191 and \$168,696 as of December 31, 2021 and 2020, respectively	45,819	58,315
Right of use operating lease asset	174,311	278,194
Other asset	12,250	12,250
Total Other Assets	232,380	348,759
TOTAL ASSETS	\$ 7,059,607	\$ 7,888,101
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 867,452	\$ 821,954
Other accrued expenses	557,101	783,873
Accrued vacation	220,686	193,913
Loan payable	-	1,325,122
Operating lease liability	143,800	131,852
Total Current Liabilities	1,789,039	3,256,714
LONG-TERM LIABILITIES		
Operating lease liability – noncurrent	81,499	236,539
Total Liabilities	1,870,538	3,493,253
SHAREHOLDERS' EQUITY		
Preferred stock, \$0.0001 par value; 5,000,000 and 20,000,000 authorized shares; none issued and outstanding as of December 31, 2021 and 2020	-	-
Common stock, \$0.0001 par value; 100,000,000 and 3,000,000,000 authorized shares; 12,829,271 and 8,116,996 shares issued and outstanding as of December 31, 2021 and 2020, respectively	1,283	812
Additional paid-in capital	143,447,609	132,607,378
Accumulated deficit	(138,259,823)	(128,213,342)
Total Shareholders' Equity	5,189,069	4,394,848
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 7,059,607	\$ 7,888,101

See accompanying notes to consolidated financial statements.

OSPREY MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF OPERATIONS For the Years Ended December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
SALES	\$ 1,960,265	\$ 1,671,868
COST OF SALES	<u>1,255,050</u>	<u>1,223,687</u>
Gross Profit	<u>705,215</u>	<u>448,181</u>
OPERATING EXPENSES		
Sales and marketing	5,076,167	5,730,978
General and administrative	3,434,312	3,464,224
Clinical and regulatory	2,624,667	2,426,700
Research and development	<u>2,020,292</u>	<u>2,215,109</u>
Total Operating Expenses	<u>13,155,438</u>	<u>13,837,011</u>
Operating Loss	<u>(12,450,223)</u>	<u>(13,388,830)</u>
OTHER INCOME		
Interest income	206	16,037
Forgiveness of loans payable	<u>2,405,865</u>	-
Net Other Income	<u>2,406,071</u>	<u>16,037</u>
Loss Before Income Taxes	(10,044,152)	(13,372,793)
Income taxes	<u>2,329</u>	<u>5,277</u>
NET LOSS	<u>\$ (10,046,481)</u>	<u>\$ (13,378,070)</u>
EARNINGS PER SHARE:		
Basic and diluted loss per common share	\$ (0.82)	\$ (2.26)
Basic and diluted weighted average shares outstanding	12,228,487	5,916,875

See accompanying notes to consolidated financial statements.

OSPREY MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY For the Years Ended December 31, 2021 and 2020

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Total Shareholders' Equity
	Shares	Amount			
BALANCES, December 31, 2019	2,159,197	\$ 216	\$ 122,913,631	\$ (114,835,272)	\$ 8,078,575
Issuance of common stock at \$1.55 per share, net of issuance costs of \$320,614	5,334,951	534	7,933,442	-	7,933,976
Issuance of common stock at \$1.98 per share, net of issuance costs of \$12,167	622,848	62	1,220,996	-	1,221,058
Stock-based compensation expense	-	-	539,309	-	539,309
2020 net loss	-	-	-	<u>(13,378,070)</u>	<u>(13,378,070)</u>
BALANCES, December 31, 2020	8,116,996	812	132,607,378	(128,213,342)	4,394,848
Issuance of common stock at \$2.18 per share, net of issuance costs of \$16,063	4,712,275	471	10,265,336	-	10,265,807
Stock-based compensation expense	-	-	574,895	-	574,895
2021 net loss	-	-	-	<u>(10,046,481)</u>	<u>(10,046,481)</u>
BALANCES, December 31, 2021	<u>12,829,271</u>	<u>\$ 1,283</u>	<u>\$ 143,447,609</u>	<u>\$ (138,259,823)</u>	<u>\$ 5,189,069</u>

See accompanying notes to consolidated financial statements.

OSPREY MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2021 and 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Net Loss	\$ (10,046,481)	\$ (13,378,070)
Adjustments to reconcile net loss to net cash flows from operating activities		
Depreciation	277,943	289,188
Amortization	12,496	12,496
Stock-based compensation expense	574,895	539,309
Loss on disposal of property and equipment	1,516	-
Forgiveness of PPP loans	(2,405,865)	-
Change in allowance for doubtful accounts	-	140,014
Changes in operating assets and liabilities		
Accounts receivable	(14,735)	141,859
Prepaid expenses	(16,242)	8,839
Inventories	145,338	6,992
Accounts payable	45,498	(272,355)
Other accrued expenses	(226,772)	(163,863)
Operating lease	(39,209)	(37,145)
Accrued vacation	26,773	5,601
Net Cash Flows from Operating Activities	(11,664,845)	(12,707,135)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(82,252)	(262,711)
Net Cash Flows from Investing Activities	(82,252)	(262,711)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issuance of common stock, net of issuance costs	10,265,807	9,155,034
Loan payable	1,080,743	1,325,122
Net Cash Flows from Financing Activities	11,346,550	10,480,156
Net Change in Cash and Cash Equivalents	(400,547)	(2,489,690)
CASH AND CASH EQUIVALENTS - Beginning of Year	5,787,030	8,276,720
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 5,386,483	\$ 5,787,030
SUPPLEMENTAL CASH FLOW DISCLOSURES		
Cash paid for taxes	\$ 2,329	\$ 5,277
Transfer of inventory to property and equipment	\$ 43,782	\$ 65,392

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 1 - Summary of Significant Accounting Policies

Nature of Operations

Osprey Medical, Inc. (“Osprey”, “Osprey Medical” or the “Company”) is a US based, commercial stage company focused on protecting patients from the harmful effects of X-ray dye (contrast) used during commonly performed angiographic imaging procedures. Osprey’s mission is to improve outcomes in high risk patients by preventing Contrast Induced Acute Kidney Injury (AKI). We focus on developing technologies that will help prevent damage to a patient’s kidneys when they are being treated for heart disease in procedures requiring contrast (dye) injections. The incidence of AKI is negative for patient outcomes as well as has a negative economic impact on the health care system and providers caring for these patients. Osprey Medical is committed to making angiography safer for patients suffering from CKD, improving clinical outcomes, and reducing economic impact.

Osprey Medical’s core technologies originated from research conducted at Melbourne’s Baker IDI Heart and Diabetes Institute. Its proprietary contrast reduction and monitoring technologies are designed to minimize, and track contrast volumes delivered to patients. The Company’s DyeVert™ System reduces contrast delivered to the patient while maintaining image quality in a simple self-adjusting, easy-to-use design. DyeVert’s monitoring capabilities allows for real-time contrast monitoring throughout the procedure and the ability to establish maximum contrast thresholds customized for each patient. DyeVert’s monitoring system displays total contrast delivered to the patient and the amount diverted away from the patient during the procedure.

The Company obtained European Regulatory approval (CE Mark), TGA approval, United States of America Food and Drug Administration (“FDA”) clearance, and a Canadian Medical Device License (MDL) for the, DyeVert Plus, and DyeVert Plus EZ Systems. The Company has obtained European Regulatory approval (CE Mark), TGA (Australia) and a Canadian Medical Device License (MDL) for the DyeVert Power XT System which reduces contrast in procedures where an automatic power injector is used. The Company received FDA clearance for medical claims of contrast savings, image quality and reflux reduction for its various products.

The Company commenced its commercial strategy in 2015 and has since built a sales organization focused on commercializing its DyeVert Systems to acute care hospitals throughout the United States.

During 2020, the Company signed a four-year strategic alliance with GE Healthcare for exclusive distribution rights to Osprey’s product portfolio in Europe, Russia, Middle East, Africa, Central Asia and Turkey. In 2021, the Company added GE Canada as its exclusive distributor of the DyeVert System throughout Canada.

On October 30, 2007, the Company formed a wholly-owned Australian subsidiary with the name Osprey Medical Pty. Ltd. (OM Pty) for the purpose of conducting research on future products. The subsidiary began operations in early 2008.

Principles of Presentation

The consolidated financial statements include the accounts of the Company’s wholly-owned Australian subsidiary, OM Pty. All intercompany accounts and transactions have been eliminated in consolidation.

The US dollar is the functional currency of OM Pty, and as a result, all currency gains and losses are reflected in operations. Currency gains and losses include realized amounts on transactions, and unrealized amounts related to translating accounts from local currency to the functional currency, with translation accomplished using the current rate method.

In its consolidated statements of operations, the Company segregates its operating expenses into four categories that provide useful information to both management and Company shareholders.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 1 - Summary of Significant Accounting Policies (cont.)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include short-term investments with maturities of three months or less from their date of purchase. The Company maintains cash balances that exceed federally insured limits; however, it has not incurred losses on such amounts to date.

Accounts Receivable

The Company grants credit to customers in the normal course of business and generally does not require collateral or any other security to support amounts due. Customer accounts with balances outstanding longer than the contractual terms are considered past due. The Company records accounts receivable at the original invoice amount less an estimate made for doubtful receivables based on periodic reviews of all outstanding amounts. The Company determines the need for an allowance for doubtful accounts by considering a number of factors, including length of time accounts receivables are past due, customer financial condition and ability to pay the obligation, historical and expected credit loss experience, and the condition of the general economy and the industry as a whole. It is the Company's policy to write-off accounts receivable when deemed uncollectible. There was an allowance for doubtful accounts of \$140,014, as of both December 31, 2021 and 2020.

Concentration of Credit and other risks

One customer accounted for 13 percent and 11 percent of the total revenue for the years ended December 31, 2021 and 2020, respectively. The same customer accounted for 16 percent and 10 percent of total accounts receivable as of December 31, 2021 and 2020, respectively. Two additional customers accounted for 17 percent and 12 percent of the total accounts receivable as of December 31, 2021.

Inventories

Inventories are stated at lower of cost (using the first-in, first-out method) or net realizable value, and are as follows as of December 31:

	<u>2021</u>	<u>2020</u>
Raw materials	\$ 468,783	\$ 443,619
Finished goods	215,453	383,421
Totals	<u>\$ 684,236</u>	<u>\$ 827,040</u>

The Company has invested in its manufacturing operations to support future sales. The Company is not currently operating at full capacity. Charges related to excess capacity are included as current period charges to cost of sales and are not capitalized into inventory.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 1 - Summary of Significant Accounting Policies (cont.)

Property and Equipment

Property and equipment are recorded at cost, and depreciation and amortization are provided on the straight-line method over the estimated useful lives of the assets as follows:

	<u>Years</u>
Office and computer equipment	3
Furniture and fixtures	7
Laboratory equipment	5
Leasehold Improvements	5

Maintenance and repairs are charged to expense as incurred. Depreciation expense on property and equipment was \$277,943 and \$289,188 for the years ended December 31, 2021 and 2020, respectively.

Intangible Assets

Intellectual property acquired for consideration is recorded either as research and development expense or as intangible assets, as appropriate to the use of the property. Intellectual property that has multiple future uses is capitalized when acquired, and single use property is expensed as research and development. The Company's recorded intangible assets are comprised entirely of patent applications acquired from V-Kardia Pty. (VK Pty) for which there were multiple future uses. At acquisition of these assets there was a difference between the value of the asset acquired and its tax basis, and the Company increased the assigned value of the asset acquired by the amount of the related deferred tax liability. The Company amortizes intangible assets on a straight-line basis over their expected economic lives, which is equivalent to the time from acquisition through expiration of the patents expected to be issued from the acquired patent applications. The intangible assets acquired in June 2007 are expected to have a life of approximately 18 years from the date of acquisition.

Accrued Expenses

Accrued expenses consisted of the following as follows as of December 31:

	<u>2021</u>	<u>2020</u>
Accrued payroll taxes	\$ 40,992	\$ 38,530
Deferred compensation	242,867	356,908
Accrued commissions	91,167	165,329
Accrued clinical	106,548	110,107
Director fees	71,250	21,250
Subscription payable	-	66,365
Other accrued expenses	4,277	25,384
Totals	<u>\$ 557,101</u>	<u>\$ 783,873</u>

Revenue Recognition

Revenue from all customers is recognized when a performance obligation is satisfied by transferring control of a distinct good or service to a customer. A good or service is considered distinct if the customer can benefit from the good or service on its own or with other resources that are readily available to the customer and the good or service is separately identifiable from other promises in the arrangement. A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account. A contract's transaction price is allocated to each distinct performance obligation in proportion to the standalone selling price for each and recognized as revenue when, or as, the performance obligation is satisfied. Each unit of product delivered under a customer order represents a distinct and separate performance obligation as the customer can benefit from each unit on its own or

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 1 - Summary of Significant Accounting Policies (cont.)

with other resources that are readily available to the customer and each unit of product is separately identifiable from other products in the arrangement. Costs related to products delivered are recognized in the period incurred, unless criteria for capitalization of costs are met. Cost of sales consist primarily of direct labor, manufacturing overhead, materials and components.

The Company excludes from revenue taxes collected from a customer that are assessed by a governmental authority and imposed on and concurrent with a specific revenue-producing transaction. The transaction price for the products is the invoiced amount and may be impacted by variable consideration for certain customers which are recorded as a reduction of revenue.

Revenue is recognized upon the transfer of control of the products which is based on shipment terms. The Company includes shipping and handling fees in revenue. Shipping and handling costs associated with outbound freight after control over a product has transferred to a customer are accounted for as a fulfillment cost and are included in cost of sales.

Impairment of Long-Lived Assets

The Company reviews long-lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flow from the use of the asset are less than the carrying amount of that asset. To date, there have been no such losses.

Lease Expense

Operating leases are included in operating lease right of use ("ROU") asset and operating lease liabilities on the balance sheets. ROU assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. In determining the present value of lease payments, we use our incremental borrowing rate based on the information available at the lease commencement date as the rate implicit in the lease is not readily determinable. The determination of our incremental borrowing rate requires management judgment based on information available at lease commencement. The operating lease ROU asset also include adjustments for prepayments, accrued lease payments and exclude lease incentives as needed based on the lease agreement. Our lease terms may include options to extend or terminate the lease when it is reasonably certain that we will exercise such options. Operating lease cost is recognized on a straight-line basis over the expected lease term. Lease agreements that include lease and non-lease components are accounted for as a single lease component. Lease agreements with a noncancelable term of less than 12 months are not recorded on our consolidated balance sheet.

Loan Payable

On April 23, 2020, the Company entered into a loan pursuant to the Paycheck Protection Program under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), as administered by the U.S. Small Business Administration (the "SBA"). The loan, in the principal amount of \$1,325,122 (the "first PPP Loan"), was disbursed by Silicon Valley Bank on April 23, 2020, pursuant to a Paycheck Protection Program Promissory Note and Agreement. The Company received forgiveness for the full amount of the first PPP Loan and all accrued interest on May 20, 2021 and as a result recorded a gain on the forgiveness of \$1,325,122 on the consolidated statements of operations.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 1 - Summary of Significant Accounting Policies (cont.)

On February 10, 2021, the Company entered into a loan pursuant to the Paycheck Protection Program under the CARES Act, as administered by the SBA. The loan, in the principal amount of \$1,080,743 (the "second PPP Loan"), was disbursed by Platinum Bank on February 10, 2021, pursuant to a Paycheck Protection Program Promissory Note and Agreement. The Company met the PPP's loan forgiveness requirements and received forgiveness for the full amount of the second PPP Loan on August 5, 2021, and as a result recorded a gain on the forgiveness of \$1,080,743 on the consolidated statements of operations. The Company accounted for its PPP Loans as debt in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 470, Debt and accrued interest in accordance with the interest method under FASB ASC 835-30. If the loan was forgiven in whole, and legal release was received, the Company reduced the liability by the amount forgiven and recorded a gain on extinguishment in the consolidated statement of operations.

Research and Development Costs

Research and development costs are charged to expense as incurred. The Company has acquired licenses to intellectual property that do not have multiple uses and records such acquisition costs as research and development as incurred. Consideration for such intellectual property includes current and future payments of cash, issuance of common stock and warrants to acquire common stock.

Income Taxes

The Company utilizes the liability method of accounting for income taxes. Under the liability method, deferred tax assets and liabilities are determined based on the differences between financial reporting and tax bases of the assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company records a valuation allowance to reduce net deferred tax assets when it believes it is more likely than not that all or part of its deferred tax assets will not be realized.

Stock-Based Compensation

The Company accounts for stock-based payment transactions when it receives employee or supplier goods and services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments using a fair-value-based method. The Company uses the Black-Scholes-Merton (BSM) option pricing model to determine the fair value of stock-based awards. The fair value of stock-based awards is recognized over the requisite service period.

The Company evaluates change in options for modification treatment in order to determine whether to recognize the grant date fair value of the newly issued options or the incremental grant date fair value as the stock-based compensation expense. There were no modifications to stock options for both years ended December 31, 2021 and 2020.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 1 - Summary of Significant Accounting Policies (cont.)

Issuance of Stock

The Company issues new shares of stock upon the exercise of stock options, warrants and converted instruments.

Recent Accounting Pronouncements

During June 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-13, "Measurement of Credit Losses on Financial Instruments." ASU No. 2016-13 requires financial assets measured at amortized cost to be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. During November 2018, April 2019, May 2019, and November 2019, the FASB also issued ASU No. 2018-19, "Codification Improvements to Topic 326, Financial Instruments – Credit Losses"; ASU No. 2019-04, "Codification Improvements to Topic 326, Financial Instruments – Credit Losses"; ASU No. 2019-05 "Targeted Transition Relief"; and ASU No. 2019-11, "Codification Improvements to Topic 326, Financial Instruments – Credit Losses." ASU No. 2016-13 (as amended) is effective for annual periods and interim periods within those annual periods beginning after December 15, 2022. Early adoption is permitted for annual and interim periods beginning after December 15, 2018. The Company does not believe that the adoption of ASU No. 2016-13 (as amended) will have a material effect on its results of operations, financial position or cash flows.

Subsequent Events

For the year ended December 31, 2021, the Company has evaluated, for potential recognition and disclosure, events that occurred prior to the issuance of the consolidated financial statements for the year ended December 31, 2021 on February 25, 2022.

Going Concern

The consolidated financial statements are prepared on a going concern basis. Management evaluates the ability for the entity to continue as a going concern for at least twelve months from the date the consolidated financial statements are issued. In the event management concludes that there is substantial doubt regarding the Company's ability to continue as a going concern, the assumption is emphasized in the consolidated financial statement disclosures, including management's plan to mitigate the conditions that cause substantial doubt. If substantial doubt regarding the Company's ability to continue as a going concern is alleviated, the Company provides disclosures regarding the conditions or events that raised substantial doubt, management's evaluation of the significance of those conditions or events and management's plans that alleviated the substantial doubt.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 2 – Going Concern

The accompanying consolidated financial statements have been prepared on the basis that the Company will continue as a going concern. The Company had a loss for the year ended December 31, 2021, had an accumulated deficit as of December 31, 2021, and does not have adequate liquidity to fund its operations twelve months from the issuance date of these consolidated financial statements. These conditions raise substantial doubt about its ability to continue as a going concern. The accompanying consolidated financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classifications of liabilities that may result if the Company is unable to continue as a going concern. To provide additional working capital, management intends to seek additional financing during the second quarter of the year 2022. If the Company is not able to raise additional working capital, it would have a material adverse effect on the operations of the Company and its ability to sell its products into the market.

NOTE 3 - Fair Value Measurements

Generally, fair value is determined on the exchange price which would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The Company discloses each major asset and liability category measured at fair value on either a recurring or nonrecurring basis and establishes a three tier fair value hierarchy which prioritizes the inputs used in fair value measurements. The three tier hierarchy for inputs used in measuring fair value is as follows:

- > Level 1 Observable inputs such as quoted prices in active markets
- > Level 2 Inputs other than the quoted prices in active markets that are observable either directly or indirectly
- > Level 3 Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis:

As of December 31, 2021:	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash and cash equivalents - money market securities	\$ 783,459	\$ 783,459	\$ -	\$ -
As of December 31, 2020:	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash and cash equivalents - money market securities	\$ 783,753	\$ 783,753	\$ -	\$ -

OSPREY MEDICAL, INC. AND SUBSIDIARY

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NOTE 4 - Leases

The Company leases space for our corporate headquarters in Minnetonka, Minnesota under a non-cancelable operating lease which expires in May 2023. This lease has escalating lease terms and also includes a tenant incentive that was recorded at the time the lease was originally entered into. The lease does not contain contingent rent provisions or renewal options. Further, the lease does not have significant rent escalation holidays, concessions, or other build-out clauses.

The cost components of our corporate headquarters operating lease were as follows for the periods ended December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Operating lease cost	\$ 120,699	\$ 120,699
Variable lease cost	75,369	81,868
Totals	<u>\$ 196,068</u>	<u>\$ 202,567</u>

Variable lease costs consist primarily of taxes, insurance, and common area or other maintenance costs for our leased corporate headquarters which are paid based on actual costs incurred by the lessor.

Maturities of our lease liabilities for our corporate headquarters operating lease is as follows at December 31, 2021:

2022	\$ 164,704
2023	<u>69,960</u>
Total lease payments	234,664
Less: interest	<u>(9,365)</u>
Present value of lease liabilities	<u>\$ 225,299</u>

The remaining lease term as of December 31, 2021 and 2020 is 1.4 years and 2.4 years, respectively, and the discount rate was 5.5% for both years ended December 31, 2021 and 2020. The cash outflow for operating leases for the years ended December 31, 2021 and 2020 was \$159,908 and \$155,250, respectively.

NOTE 5 - Employee Benefits

The Company provides a 401k plan as a benefit to its employees. In April 2018, the Company started a 5% match of qualified payments under the 401K plan. Under the plan, eligible employees may contribute amounts through payroll deductions supplemented by employer contributions for investment in various investments specified in the plan. The Company discontinued the company match as of March 31, 2020. Company contributions to the plan were \$62,881 for the year ended December 31, 2020.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2021 and 2020

NOTE 6 - Intangible Assets

In June 2007, the Company capitalized \$174,049 of purchased value and an additional \$52,962 related to the corresponding deferred tax liability as an intangible asset, reflecting the value of the intellectual property acquired from VK Pty. The intellectual property is expected to have a useful life equal to the life of the underlying patent applications. Such life will extend, on average, 18 years from 2007 to 2025. Amortization is recorded on a straight line basis beginning at acquisition date, resulting in amortization expense of \$12,496 for both years ended December 31, 2021 and 2020. Amortization expense will be \$12,496 in each of the next three years and be fully amortized in the fourth year resulting in \$8,331 of amortization.

NOTE 7 - Income Taxes

Osprey Medical is a C corporation under the U.S. Internal Revenue Code.

The Company incurred income tax expense of \$2,329 and \$5,277 for the years ended December 31, 2021 and 2020, respectively.

As of December 31, 2021 and 2020, the Company has recorded a valuation allowance to offset its net deferred tax assets due to uncertainty surrounding realization of the net deferred tax assets.

The Company has accumulated net operating losses to be carried forward to future years in the amount of \$128,364,322 applicable to income subject to federal income tax and \$109,688,915 applicable to income subject to state income tax as of December 31, 2021. These federal tax and state tax carryforwards begin to expire in 2028 and 2023, respectively. Utilization of these net operating losses to offset future taxable income may be limited.

Income tax expense (benefit) consists of the following:

	<u>2021</u>	<u>2020</u>
Current:		
Federal	\$ -	\$ -
State	2,329	5,277
Foreign	-	-
	<u>2,329</u>	<u>5,277</u>
Deferred:		
Federal	(1,816,000)	(2,828,000)
State	<u>(81,000)</u>	<u>(27,000)</u>
	(1,897,000)	2,855,000
Deferred tax asset valuation allowance	<u>1,897,000</u>	<u>(2,855,000)</u>
Total provision	<u>\$ 2,329</u>	<u>\$ 5,277</u>

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended December 31, 2021 and 2020

NOTE 7 - Income Taxes (cont.)

Income tax expense differs from the amount computed at the statutory federal income tax rate of 21% due principally to nondeductible expenses, different rates for foreign jurisdictions and the recognition of a valuation allowance against the net deferred tax asset.

Significant components of deferred tax assets and liabilities as of December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Deferred tax assets:		
Net operating loss carryforwards	\$ 30,674,000	\$ 28,800,000
Research and development credit	1,463,000	1,575,000
Accrued vacation	160,000	117,000
Stock-based compensation expense	<u>236,000</u>	<u>173,000</u>
	<u>32,533,000</u>	<u>30,665,000</u>
Deferred tax liability:		
Intangible assets	(10,000)	(13,000)
Property and equipment	<u>19,000</u>	<u>(7,000)</u>
	<u>9,000</u>	<u>(20,000)</u>
Net deferred tax asset	32,542,000	30,645,000
Valuation allowance	<u>(32,542,000)</u>	<u>(30,645,000)</u>
	<u>\$ -</u>	<u>\$ -</u>

The valuation allowance for deferred tax assets changed by \$1,897,000 and \$2,855,000 for the years ended December 31, 2021 and 2020, respectively.

The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant tax authority.

The Company is not currently under examination by any taxing jurisdiction. In the event of any future tax assessments, the Company has elected to record the income taxes and any related interest and penalties as income tax expense on the Company's consolidated statement of operations.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 8 - Common Stock

During the years ended December 31, 2021 and 2020, there were no options exercised.

In February 2021 and March 2021, the Company issued 4,712,275 shares of common stock at a price of \$2.18 per share. As a result of the total financing, the Company raised \$10,281,870 in gross proceeds, before issuance costs of \$16,063.

During August 2021, the Company performed a 1-for-100 reverse stock split to decrease the number of outstanding shares of the Company's stock. The reverse stock split did not affect any stockholder's proportionate equity interest in the Company and the par value of the stock remains at \$0.0001 per share following the reverse stock split while the number of shares of the Company's common stock was proportionally reduced. As a result, the aggregate par value of the Company's outstanding common stock was reduced, while the aggregate additional paid-in capital was correspondingly increased. Total shareholders' equity was not affected. All shares and per share information has been retroactively adjusted following the effective date of the reverse stock split for all periods presented. After the effectiveness of the reverse stock split, the Company's outstanding shares of common stock are 12,829,271, giving effect to fractions of shares which were rounded up into whole shares as a result of the reverse stock split.

As a result of the reverse stock split, the Company amended its Certificate of Incorporation to authorize a total of 100,000,000 shares of common stock.

In May 2020, the Company authorized an additional 18,700,000 shares of common stock resulting in a total amount authorized of 30,000,000 as of December 31, 2020. These amounts have been adjusted for the reverse stock split noted above.

In April 2020 and June 2020, the Company issued 5,334,951 shares of common stock at a price of \$1.55 per share. As a result of the total financing, the Company raised \$8,254,590 in gross proceeds, before issuance costs of \$320,614. Included in the issuance costs were \$31,145 paid to Brandon Capital Partners, a related party with ownership in the Company. As part of the issuance of common stock, the Company also offered each common stockholder that participated in the raise the option to purchase additional shares of common stock through February 15, 2021 at a share price of \$2.18 per share. On October 15, 2020, the Company issued 622,848 shares of common stock at a price of \$1.98 per share. As a result of the financing the Company raised \$1,233,225 in gross proceeds before issuance costs of \$12,167. The total common stock available for purchase was 5,334,951 and as of the year ended December 31, 2020, 4,712,275 remained available to purchase shares of common stock. All of these shares have been purchased as of March 2021 and no additional shares remain available to purchase shares as of December 31, 2021. In 2020, the options are accounted for within equity in the consolidated financial statements.

As of December 31, 2021 and 2020, the common shares outstanding were 12,829,271 and 8,116,996, respectively. As of both December 31, 2021 and 2020, there are no preferred shares outstanding.

NOTE 9 – Weighted Average Shares Calculation

Basic loss per share is computed by dividing net loss by the weighted average shares outstanding during the reporting period. Diluted loss per share is computed similarly to basic loss per share except that the weighted average shares outstanding are increased to include additional shares from the assumed exercise of stock warrants and options, if dilutive. Diluted loss per share does not include any of these dilutive effects in its calculation. The number of additional dilutive shares is calculated by assuming that outstanding stock options were exercised and that the proceeds from the exercise were used to acquire shares of common stock at the average market price during the reporting period.

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2021 and 2020

NOTE 9 – Weighted Average Shares Calculation (cont.)

Shares used in the loss per share computations for the years ended December 31, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Weighted average common shares outstanding – basic	12,228,487	5,916,875
Dilutive effect of stock options and warrants	<u>-</u>	<u>-</u>
Weighted average common shares outstanding – diluted	<u>12,228,487</u>	<u>5,916,875</u>

As of December 31, 2021 and 2020, stock options shares of 725,946 and 169,546, respectively, were not included as their effect is anti-dilutive due to the loss for the years. In addition, options for the purchase of additional common stock granted to common stock holders that participated in the raise during the year ended December 31, 2020 of 4,712,275 were not included as their effect is anti-dilutive due to the loss for the year ended December 31, 2020.

NOTE 10 - Stock-Based Compensation

The Company had a stock incentive plan (the 2006 Plan) that provided for the issuance of incentive and non-qualified stock options to employees and directors, for the purpose of encouraging key officers, directors, employees, and consultants of the Company to remain with the Company and devote their best efforts to the business of the Company. The 2006 Plan expired in 2016, and 3,295 shares then outstanding remain available for exercise as of December 31, 2021. On August 29, 2016, the Company's stockholders approved a new stock option plan (the 2016 Plan) with the same directive as the old plan. Under the 2016 Plan, incentive stock options must be granted at exercise prices not less than 100% of the fair value of the Company's stock as of the grant date. If incentive options are granted to persons owning more than 10% of the voting stock of the Company, the Plan provides that the exercise price shall not be less than 110% of the fair value of the Company's stock as of the grant date. These options have exercise and vesting terms established by the Option Committee of the Company's Board of Directors at the time of each grant, but in no event are the options exercisable after ten years from the date of grant. The options granted are subject to time-based vesting ranging from immediate vesting to vesting 48 months after the date of grant. The Board of Directors approved an increase in the 2016 Plan of 440,000 shares in June 2020 and 600,000 shares in May 2021 and evergreen adjustments of 4% on December 31, 2021 and 2020 or 49,638 and 24,652 shares, respectively. The Company has reserved 1,290,582 shares of common stock for issuance under the 2006 and 2016 Plans as of December 31, 2021. As of December 31, 2021, options issued under the 2006 and 2016 Plans were 725,946.

The following table presents the weighted average assumptions used to estimate the fair values of the stock options granted to employees and nonemployees in the periods presented, using the BSM option pricing formula: The risk free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life and expected volatility are based on the average reported lives and volatilities of our company.

	<u>Year Ended December 31, 2021</u>	<u>Year Ended December 31, 2020</u>
Risk-free interest rate	0.51% - 1.16%	0.30% - 1.46%
Expected volatility	84.91% - 85.68%	72.81% - 73.81%
Expected life (in years)	5.92	5.92
Dividend yield	0.00%	0.00%
Weighted-average estimated fair value of options granted	\$2.02	\$4.00

OSPREY MEDICAL, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 10 - Stock-Based Compensation (cont.)

The following table summarizes the activity for outstanding employee and non-employee stock options:

	Number of Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Balance as of December 31, 2019	183,734	\$ 19.89	8.43	\$ -
Granted	1,355	3.52		
Expired/Cancelled	(15,543)	(16.48)		
Balance as of December 31, 2020	169,546	\$ 20.11	<u>7.38</u>	<u>\$ -</u>
Granted	579,237	2.84		
Expired	-	-		
Cancelled	(22,837)	(18.78)		
Balance as of December 31, 2021	<u>725,946</u>	<u>\$ 6.38</u>	<u>9.16</u>	<u>\$ -</u>
Exercisable as of December 31, 2021	<u>119,261</u>	<u>\$ 17.08</u>	<u>8.41</u>	<u>\$ -</u>

The aggregate intrinsic value is calculated the difference between the weighted average exercise price of the underlying awards and the Company's publicly traded stock price as of December 31, 2021.

The Company recognized stock-based compensation expense related to stock options of \$574,895 and \$539,309 for the years ended December 31, 2021 and 2020, respectively. As of December 31, 2021, \$1,363,572 of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted average period of approximately two years. To the extent the forfeiture rate is different than anticipated stock-based compensation related to these awards will be different from the Company's expectations.